



cambridge[™]
SOUND MANAGEMENT

Champions
Program



To reward and incentivize our top partners for their loyalty, your firm can earn quarterly monetary rebates of up to 6% of sales if you agree to sell Cambridge Sound Management sound masking exclusively

Plus, become a Champion Partner and you'll get priority support, including:

- No-cost budgetary design quotes with guaranteed 24-hour turnaround
- Assigned field sales manager, field sales engineer, and inside sales support rep
- Post-sales field commissioning support
- Free sales and technical training
- Deep discounts on showroom equipment
- Marketing development funds and free marketing support, including **QUALIFIED LEADS**

Your firm can make some serious money!

Rebate Earned	0%	2%	4%	6%
Minimum Quarterly Purchases	\$0	\$50,000	\$100,000	\$250,000
Maximum Quarterly Purchases	\$50,000	\$100,000	\$250,000	No Limit



This is in addition to the cash and prizes that your individual performer's get for participating in our separate Winner's Circle Partner Rewards Program!

Want to learn more?

Call your sales rep today or call the office at 800.219.8199

Advantages of Cambridge Sound Management

CAMBRIDGE SOUND MANAGEMENT IS:

- The **undisputed single largest provider** of sound masking solutions in the world, with the widest range of solutions and unmatched partner support
- The only sound masking provider with over **20,000 worldwide customers** including **over half of the Fortune 100**
- The inventor and **only provider** of patented Qt® direct-field technology, the best selling sound masking system in the world
- The only company that can deliver **both direct-field and indirect sound masking** solutions
- The only company that can provide "Fusion" sound masking solutions that can leverage both direct-field and indirect sound masking technology **on the same system**
- Guaranteed to provide the **most effective and uniform** sound masking systems available
- The provider of the **easiest to install and commission** sound masking systems available
- The winner of **dozens of industry awards** for product innovation and customer service
- The only company that can provide **sound masking, paging, and background music** solutions all through a single loudspeaker
- The only company that can deliver budgetary estimates in under one hour, full budgetary quotes within 24 hours, and wiring diagrams within 48 hours
- The only sound masking vendor devoted exclusively to selling through its dealers and not directly to customers
- The only company that provides the tools, service, and flexibility to allow our dealers to earn the **highest margins** in the industry